



You're Invited to Enter Our Beauty Contest

Call and have a sitting. You will be pleased with our high-class work.

Your picture will be entered in the beauty contest. Valuable prizes to winners.

The Harvey Studio,
438 7th St. N. W.
We give votes in The Herald
\$25,000 contest.

BUTTONS COVERED WHILE YOU WAIT

WASHINGTON BUTTON CO.
Phone Main 1031.
912 New York Ave. N. W.
"It's a Button, We Have It."
We give votes in The Herald
\$25,000 contest.

Brockton Sample Shoe Parlor 526 H Street N. E. Newly Opened

Washington's latest and most up-to-date Sample Shoe Store has recently opened with the most complete stock of sample shoes ever on the market. "We'll pay you to call." We give Herald \$25,000 contest votes.

LOOK BETTER

If your clothes are worn, out of shape, or faded, we'll fix them up to look like new. Expert cleaning, repairing and pressing.

W. H. FISHER
709 10th St. N. W.
Phone M-1152 and We Will Call.
We Give Votes in The Herald's \$25,000 Contest.

DON'T THROW THEM AWAY

Shoes like this are easy for you. Send your shoes to us and get them back practically new.

HOME SHOE REPAIR CO.
719 9th St. N. W.
Work Called For and Delivered.
We Give Votes in The Herald's \$25,000 Contest.

MME. LEON MODISTE

513 12th St. N. W.
We Give Votes in The Herald's \$25,000 Contest.

RISON'S

Means natural flavor and highest nutrition.
HOMEMADE BREAD AND PIES.
2106 Pa. Ave. W. 25
We Give Votes in The Herald's \$25,000 Contest.



Relief For Weak Women

Hy's Alkaline cream, ointment, and powder, and other ailments peculiar to the sex. \$1.50 purchase good for 100 Herald contest votes.

Hy's Company,
Chicago, Ill.

Particular People Patronize the COLUMBIA LAUNDRY

Main Office and Works
623 G Street N. W.
We give Herald \$25,000 contest votes.

Claflin Optical Co.,

907 F St.
Better have those eyes attended to now. Delays are often harmful.
We Give Votes in The Herald's \$25,000 Contest.

TASTE SO GOOD JANES'

Chocolates and Bonbons
514 NINTH STREET N. W.
We give Herald \$25,000 contest votes.

SCHOOL SUPPLIES

Largest stock ever carried. Also Laces, Dry Goods, Hosiery and Embroideries.
MRS. J. A. MOUDY,
2430 Georgia Ave. N. W.
We give Herald \$25,000 contest votes.

Topics of Interest to Every Woman Takes Time to Overcome Deep-rooted Notions

EDITED BY JULIA CHANDLER MANZ.

Women Will Not Object to Revealing Their Age When "Fair, Fat and Forty" Means to Them What it Means to Men.

By FRANCES SHAFER.

An editorial in the New York Sun a few days ago stated that if the report was true that the legislature of California had amended the registration laws in order to relieve women of the "unpleasant necessity of having their real ages recorded" then the suffragists of that State had once more disappointed their friends and well-wishers.

One scarcely knows how to interpret this frank confession of disappointment. If one is a suffragist—does it mean that by virtue of her faith in the cause she is reckoned as stronger in mind and more discerning in her appreciation of values than the average run of womanhood? And does it signify that she is without the weaknesses bred in her and by years of consistent training? If that is the proper way to look at it, then there is a subtle and quite pleasing compliment in the statement. In spite of the avowed disappointment, that is, there is a compliment to one on that side the suffrage fence.

To Set Women Free.

But if one happens to be a disbeliever—is she not supposed to grow, too? And is she ranked behind her sisters in the way of throwing off these, foolish little yokes? Is she not independent and self-reliant? Because the implication is quite plain that belief in suffrage for women is supposed to set women free from all feminine follies and feminine foibles.

But, Mr. Editor, believe me, it never will.

At least, it has not been a cure-all for the shortcomings peculiarly masculine, for shortsightedness, for example, to mix votes, politics and the like with human frailties of one sort or another.

Was it ever done in the past, before women were their own masters? No, it was not. It is a new and untried experiment.

Want to Be Consistent.

At any rate, we want to be consistent. And how can editors or anybody else expect women to be quite level-headed and unperturbed in the face of that little question that for the last years has been made quite vital to them—"Your age, please?"

Some of them, probably many, are rising above it. They are perfectly willing to let the wind of heaven, if the four winds like, carry the message of the state of their birth wherever they will, for they know it makes not an atom of real difference, one way or the other.

But there is another lot—perhaps the

great majority—who passively conform to the teachings of the age and who count it almost a sin, certainly a grievous calamity, to let friends or even strangers know how many summers and winters have passed over their heads.

They are not at all independent, not really sensible in the way sense should be reckoned, not as calm and straightforward as they might be. And yet—

Can You Blame Them.

Can you altogether blame them? Because, regret it as we may, condemn it as we must, we know right well that there always has been peculiar significance to the question of a woman's age. It is not a pretty story, the story that connects her with the marriage market, but we cannot close our eyes to the admitted fact that years ago, when marriage was practically woman's only avenue of escape from the dreary state of dependence, youth and its handmaiden, beauty, were the chief assets she had to offer. She did not talk or think so much of her age; indeed, she was quite willing to conceal it. But as she passed to the poet's age of "sweet sixteen," then on to the twenties and over, particularly if no suitor carried her away in marriage, not a person let her forget the flying years. And the years tolled by with so doleful a sound that she determined not to count them.

It is bound to take time to overcome deep-rooted notions long in the growing. Meanwhile, some women who are suffragists, and some who are not, refuse to be influenced by the foolish question of age. They reveal it when they have to and confess it when there is no other way out. Will it tell it at the polls, in the jury box, or wherever else they must? But upon all ordinary occasions they fall back upon the statement that they are "as old as they look and as they feel."

Sometimes, the process of growth, all women will stand up before the world and proudly proclaim their age "just like men," but it will not be until "fair, fat and forty" is permitted to mean to them just what it does to men.

So editor folk and all others, no matter how wise they may be, will have to curb their impatience. Realize that disappointment, and wait for time and the passing of old, old notions to set such matters right.

AN OILY SKIN NEEDS CAREFUL ATTENTION

A Cream Made from Vegetable Is Better Than a Fatty Product.

An oily skin requires even more careful attention than one which is inclined to be unduly dry, for while it may not be so delicate in its texture or so readily injured by outside forces, the pores being larger and more easily clogged with foreign matter, it is much more susceptible to general diseases of the skin.

It goes without saying that any lotion containing a fatty product would tend to increase rather than decrease the difficulty, and, as the majority of creams do contain a fatty substance, much consideration should be given, first of all, to the selection of the proper oil or lotion to be used. The only cream upon an oily skin is for the purpose of lubricating the fingers in following a massage, and, as it is usually the fleshy part that is inclined to oiliness, with no injurious to the skin, the reason for the use of it is to induce better circulation.

Then, there is another thing to be guarded against in the selection of a cream. Many ointments on the market contain an irritant that temporarily stimulates the circulation and creates a still fever action of the fatty matter, instead of arresting it. Incidentally, it also stimulates hair growth. Usually the irritant is thimeric acid.

A cream made from milk or some vegetable matter, like a jelly of witch hazel or seaweed, cucumber, or lettuce, is recommended. A thorough and frequent washing with warm, clean water is also advantageous in bringing about improvement in an oily skin.

For Course Pores.

Where the pores of the skin are coarse or inordinately large, it is wise to employ an astringent. First cleanse the face well, then apply the astringent, say a concentrated solution of alum, morning and night, regularly. Make the application with absorbent cotton.

Many women have been in the habit of using a few drops of benzoin in water for a face wash, regardless of the texture of their skin, but benzoin, while it has some astringent properties, is sticky, and, accordingly, invites dirt and dust particles into the pores, causing greater enlargement and producing blackheads. The alum solution is much to be preferred.

About the same routine will be observed in caring for an oily skin as for a dry, except that an oily skin may be used more freely, and a different lotion. Every night the face should be washed thoroughly, but gently, with almond meal in the water, and as thoroughly rinsed, then follow with the astringent. Rub the massage, the fingers dipped in the vegetable oil, as suggested, and after this the alum water.

Use Alum Water.

In the morning shower the face with hot water, then with cold alum water. This induces circulation in place of the massage taken at night.

Most oily skins have a tendency to shine more or less radiantly, and until the condition of the skin is changed through the treatment just suggested the powder box is the inevitable resort. Dust the face lightly with a powder which you know to contain no injurious ingredients, such as zinc or bismuth, which are apt to cause not only eruptions, but troubles of a more serious nature. Rice powder is harmless and soothing, and, of course, there are many powders on the market which are harmless for one skin, but which would not do at all for another. Therefore, it is best to try one, watch its effect carefully, and if the slightest ill effect results, reject it and procure another, which will prove the most economical procedure in the end.

Baked Smelts.

Bone one and one-half pounds smelts; lay in buttered baking pan skin side down, season with salt and dredge with flour; bake with butter and bake about 30 minutes in a hot oven.

MEMORIAL ON DEATH OF ALVIN M. LOTHROP

Y. M. C. A. Board of Managers Pass Resolutions and Sent Them to Daughter.

A memorial on the death of Alvin M. Lothrop passed by the board of managers of the Young Men's Christian Association at its first meeting since Mr. Lothrop's death was forwarded to his daughter, Mrs. Lutterell, last night. Mr. Lothrop was a large benefactor of the association, and for many years was connected with it as an official. The memorial was drawn up by Dr. Merrill E. Gates, former president of Rutgers College, who is a member of the board. It is as follows:

Alvin M. Lothrop was a most useful member of the board of managers of the Y. M. C. A. of Washington. His generous, enthusiastic spirit, his most friendly and sympathetic address and manner, and his constant interest not only in the business affairs of the association and the improvement and maintenance of its property, but also in the personal of its secretarial force and in the young men of its membership, rendered him an exceptionally helpful, a most highly valued, and a deeply loved member of our board. His gifts of money to the work were spontaneous, were entirely unasked, and were most generous in their amount and in their steadily recurring frequency. Best of all, with his many gifts he gave himself to the work—his trained business judgment, his deep personal interest, his whole-hearted sympathy. For the gracious charm of his unfailing cheerfulness in good work, for his faith in Jesus Christ, and for his genuine friendship and his interest in men one by one, we shall remember him with gratitude and love. To his daughter we send the assurance of our deep sympathy and the love which we all feel, but which is heaviest for her.

HOW TO SECURE A \$675 SCHUBERT PLAYER PIANO FREE

As a special award to stimulate enthusiasm in the Merchants and Manufacturers' \$25,000 Contest in The Washington Herald, The Advocate is going to give away a \$675 Schubert Player Piano.

This high-class instrument has been purchased from the Joseph Hall Chase Piano Company, 1207 G Street Northwest, and will be presented to the person casting the most votes between the dates of January 18 and February 1, 1913.

Any one is eligible to compete—this extra contest is restricted to those entered in the main contest.

However, all votes must be cast for some contestant and 9 p. m., February 1, is the closing hour for counting votes in the piano award.

Washingtonians are too well acquainted with the excellence of the Schubert player not to appreciate the remarkable character of this liberal offer. This piano has a handsome form—oak case, the famous Duffano steel back, and automatic transposing tracker device. It is faultless in construction and tone. Visit the contest building, 714 Thirteenth Street Northwest, and see the special award.

Kansas for Direct Election.

Topeka, Kan., Jan. 17.—The Kansas Legislature this afternoon ratified the Federal constitutional amendment providing for the direct election of United States Senators.

TEMPERANCE WORKERS CLOSE CONFERENCE

Dr. Mary Holmes and Others Make Addresses Before Convention of W. C. T. U.

One of the most successful conferences yet held by the District Woman's Christian Temperance Union adjourned yesterday afternoon at 5 o'clock after an all-day session at Eastern Presbyterian Church. Notable among the addresses was that by Dr. Mary Holmes, who gave scientific reasons for total abstinence. Dr. Holmes declared that the drink habit was on the increase in the United States and that it caused national degeneration.

She compared the United States to France, which, she says, shows signs of degeneration in consequence of overindulgence in liquor and other alcoholic drinks. "It is high time the national government should take some hand in the alcoholic question," declared Dr. Holmes. "The consumption of beer and whisky in large communities is reaching astounding proportions. Not only is it increasing there, but it is making appalling inroads among the country people, upon whom we look as the backbone of our national life."

Mrs. Margaret Dye Ellis made a short address on liquor conditions in the District. She declared that in Washington there were too many saloons for the number of people here. She deplored their proximity to many public schools. Among the other speakers were Mrs. Louis H. Parli, Mrs. Don T. Blaine, Mrs. R. M. Westcott, Mrs. J. N. Culbertson, Mrs. P. U. Summers, Rev. Alfred E. Barrows, pastor of Eastern Presbyterian Church, Mrs. Ella M. Thatcher, and Mrs. Jennie Robertson, who presided at the afternoon session. Mrs. Emma Sanford Shelton made the opening address. Luncheon was served by the Ladies' Aid Society of Eastern Presbyterian Church.

CUMMING FUNERAL MONDAY.

Services for Selon of English Family from Church of Covenant.

Funeral services for A. P. Gordon Cumming, who died yesterday at his home, 1707 De Sales Street Northwest, after an illness of several months, will be held Monday from the Church of the Epiphany. Interment will be in Rock Creek Cemetery, and will be private.

Mr. Cumming was connected with the Department of Commerce and Labor. He was the second son of Sir Alexander Gordon Cumming, of Altyre and Gordonston, Scotland. He came to the United States in 1873, and took up his residence in Washington shortly afterward. He is survived by his widow, who was Miss Frances Ames, of this city.

AMEND VEHICLE LAWS.

House Bill Affecting Drivers Passes Without Discussion.

The House with respect to license for drivers of passenger vehicles for hire was passed by the Senate yesterday without amendment and without discussion. The bill adds to the license law provisions for the examination of applicants; by annual license fee of one dollar; the numbering and recording of licenses by the police department; the carrying by vehicles, except street cars, of numbers corresponding to that carried by the driver and the revocation of the license for—among other offenses—violations of the traffic regulations.

S. KANN-SONS & CO. 8th St. & Pa. Ave. THE BUSY CORNER

TO-DAY BUY

Children's \$8.50 Coats For \$5.50

Sizes 3 to 6 only. Variety of styles, but not many of one style. Some are Norfolk models, some have the tailored patch pockets and notch collars, and other are in Peter Pan styles. Some lined, others unlined.

These Materials—Corduroys, Mixtures, Plain Cloths, and Striped Cloths. Save \$3 in buying to-day.

Children's Little Guimps, 50c and 75c

Two styles, made of soft-finished pique, tucked fronts and tucked backs, finished at neck and sleeves with little lace edging. 50c and 75c.

One style only, tucked front and back with embroidery inserting, tucked collar, and tucked band at sleeve, sizes 4 to 14, at..... \$1.00

Other styles at..... \$1.00

National Hotel

Penn. Ave. Sixth Street.

In the Winter Garden, To-morrow Night, our chef promises the most attractive dinner menu yet arranged.

Served Table d'Hote, \$1 Per Plate (Wine included).

FROM 6 TO 8 O'CLOCK.

Throughout the evening a very pleasing musical programme will be rendered by orchestra and soloists.

The Winter Garden is a fairland of effective decoration.

J. D. KYNASTON, Manager.

TAFT GETS NOTE IN RED INK.

Girls Write to President Telling of Interest in His "Career."

President Taft yesterday received and answered a note written in red ink from a Philadelphia girl, who informed the Chief Executive that she and her church had always been very much interested in the President's career. A postscript to the letter read:

"Are you the same gentleman that was sent to the Philippine Islands at the conclusion of the Spanish American war to maintain order and good behavior? I should like very much to know."

President Taft replied that he was the man, and sent the girl a copy of his biography. The names of the girls were withheld.

A crank-driven tramway operator, master of all which can be conceived within the grasp of a door or window, has been patented by the New Jersey inventor.

FREE TOLLS NO LURE.

Foreign Ships Will Not Fly American Flag, Says Witness.

That the exemption of vessels flying the American flag from having to pay tolls in using the Panama Canal will not make it worth while for owners of steamships now flying foreign flags to change to the American flag, was the testimony elicited from Herbert Barber, of New York, at the hearing yesterday of the House Shipping Trust Investigating Committee.

Barber operates a line of steamers in the South African trade. The only other witness was A. H. Bull, of the Bull Steamship Company, operating ships in the Porto Rican trade. He said he had been offered \$2,000 a month by the Porto Rican shipping company, dominated by the Atlantic, Gulf and West India Steamship Company, to keep out of the Porto Rican field.

\$1.00

Vanity Cases Offered at 69c

These attractive Vanity Cases are exact copies of high-cost sterling silver cases—a remarkable value at 69c.

Plain and engraved effects in the most stylish shapes, of German silver and gun metal. Well made, with long chain handle.

Regular \$1.00 value at 69c.

Open Until 9 o'clock To-night.

Goldenberg's

SEVENTH AND K "THE DEPENDABLE STORE"

Special "Purity" Lunch To-day.

We will serve the following lunch to-day from 1:30 to 2:30 p. m. in our New "Purity" Luncheon:

Cheese Sandwich, Cup of Coffee, piece of Homemade Pie or Pastry..... 14c

The Season's Greatest Clothing Sale Unreserved Choice of Men's Suits and Overcoats, Worth \$15, \$16.50, \$18 and \$20, Offered for \$9.85

The limit of sensational low pricing on Men's Winter Clothing has been reached in this great January Clearing Sale. Men's Suits and Overcoats of the newest style and finest tailoring are now offered at a figure certain to stir the interest of every man in Washington who appreciates the opportunity to buy a new Suit or overcoat of the highest quality at the greatest savings ever known.

This sweeping sacrifice affects hundreds of Suits and Overcoats from our regular stock—clothing of the highest type of tailored excellence, faultless in fit and workmanship.

MEN'S HIGH-GRADE HAND TAILORED SUITS, of pure worsted materials, in a wide range of neat and dressy patterns, in grays, fancy blues, stripes, mixtures, plaids, and novelty effects. Every Suit designed by the best tailoring talent, perfect in fit, style, and quality. All sizes in the lot for men and young men from 33 to 44. You cannot buy the equal of these values for less than \$15.00, \$16.50, and \$18.00. Sale price..... \$9.85

MEN'S FINE QUALITY WINTER OVERCOATS, in grays, black, brown, oxford, fancy weaves, and diagonal stripes. All this season's most approved models, with plain and belted backs, full cut and tight-fitting effects, some extra long coats with convertible collars, also conservative styles. Self cloth or velvet collar. Sizes for men and young men from 33 to 44. A wonderful offering. Overcoats actually worth \$16.50, \$18.00, and \$20.00 at..... \$9.85

Last Few Days of the McCalley & Kibbey Sale

Entire Remaining Stock Marked at Sensationally Low Prices for Immediate Disposal. Your Last Opportunity to Share in the Greatest Values Ever Offered in Women's High-class, Exclusive Ready-to-wear Apparel.

This great event, productive of the biggest selling in our history, is nearing its close. The remaining lots of McCalley & Kibbey's apparel have been regrouped and repriced for prompt clearance. The values created by our determination to wind up the sale are certain to start anew the great flood of buying that has marked this notable event from its inception, and attract record crowds of shrewd shoppers. Read the details below and you cannot fail to realize the tremendous importance of the present opportunity from a money-saving standpoint. Your money will do double and triple duty! There's need for prompt response. Avoid disappointment by coming early to-day.

McCalley & Kibbey's Entire Stock of

Women's Tailored Suits

Grouped in These Three Lots

Tailored Suits worth \$15.00 and \$20.00 at..... \$6.50
Tailored Suits worth \$22.50 and \$25.00 at..... \$10.00
Tailored Suits worth \$30.00 and \$40.00 at..... \$14.50

McCalley & Kibbey's Stock of

Women's Fashionable Coats

Women's Coats worth \$15.00 and \$20.00 at..... \$6.50
Women's Coats worth \$25.00 and \$27.50 at..... \$9.50
Women's Coats worth \$30.00 and \$35.00 at..... \$14.50

Charming Lingerie Waists

From the McCalley & Kibbey Stock

\$1.50 and \$2.00 White Lingerie Waists at..... 69c
\$2.50 and \$3.00 White Lingerie Waists at..... 88c
\$3.50 and \$4.00 Hand-embroidered Waists at..... \$1.48
\$5.00 and \$6.00 Finest Embroidered Waists at..... \$2.88

McCalley & Kibbey's Stock of

Handsome Dress Waists

\$3 and \$3.50 Chiffon, Lace, and Silk Waists at..... \$1.88
\$6 and \$10 Silk and Chiffon Dress Waists at..... \$2.95

